

NEXT NEWS

Your monthly update from the Nexteel™ team.

What's Nexteel™ been up to?

Our base product, NextONE™ has been fully embraced and the 75 micron protective film has already proven to cut time and improve efficiencies, due to less handling damage.

Mark Hardy has joined as our national sales and marketing lead; we've undertaken major technical upgrades at our manufacturing site and we've recently launched an online warranty portal and will continue to provide technical and warranty support. The QA lab and the team is expanding. We've included 15 documented steps that help us meet or exceed the Australian Standard AS2728: 2013.



Mark Hardy, National Sales & Marketing Manager, Nexteel



Ultimo Constructions Team



Victor Said, Rivergum Homes

We've some 350+ builders signed to agreements, with 400 roofers committed and 200+ architectural practices specifying and embracing equivalency with our NextONE™ product. Victory Home Improvements in SA and Victoria have joined the Nexteel™ ranks.

In South Australia, Rivergum Homes, Softwoods and Sarah Homes have already specified our steel on new projects and in Western Australia – Azure Homes, Assetbuild, Coast Homes, Danmar Homes, First Home Builders, Schlager Group and SimSai Construction Group have joined us. The benefits of competition have already been felt in the industry but we're just getting started.

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STAY TUNED

We've got The Angels booked to celebrate with us at the end of the year. Dates to be confirmed so stay close.

1

50,000 ORDERS

Fulfilled since October 2019, nationwide. Over 1,500 customers; 500 architects specifying.

2

4.5M SOLD

We've sold the equivalent of 4.5 mill sq metres.

3

GOVT APPROVED

DPTI and Housing Trust departments in SA & WA endorse Nexteel™.



First release news.

We're pleased to announce the first colour release for our premium paint finish system, NextSTAR™.

Key facts about NextSTAR™:

- The polyester top coat has added silicone – gives you better colour performance and fade protection – and is guaranteed at 25 microns (significantly more than industry standard).
- Double UV filters and stabilisers – better protection for the Australian environment.
- Features Ultra Cool ceramic heat reflective pigments – for better energy efficiency.
- It features unique 42 year life to perforation and 25 year flake and peel warranties – longest warranties on offer in Australia.

We have taken 7 of the most popular colours and upgraded them to NextSTAR™.

A new colour palette is on its way. Stay tuned for more news on this soon.

Coastal or Extreme Environment Challenge?

We offer two top coat and substrate combinations to give you peace of mind. We're getting a lot of enquiries about NextREME™ as more coastal projects need individual solutions. If your building is set back 200m and beyond from the coast, consider NextREME™ 200 on an AZ200 substrate with a NextSTAR™ paint finish.



Australia first _ NextREME™ XC Project

Currently in construction, we're pleased to announce the first NextREME™ XC project – Synergy in Naval Base, WA.

This extreme environment project needed a high end solution – NextREME™ XC combines the strength of PVDF (polyvinylidene fluoride) with a colour lock clear coat, on marine grade aluminium.

Project Details:

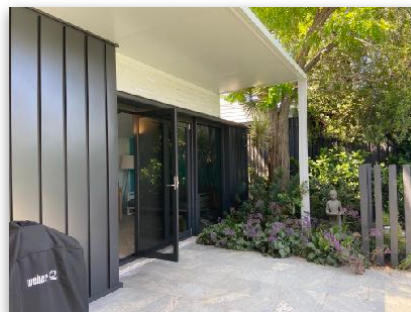
- Project : Synergy KPS Rehabilitation Project, Naval Base, WA.
- Profile: Maxline 340 by Revolution Roofing.
440m² Roof; 260m² Wall Cladding
- Colour: NextFACTOR XL™ Monolith
- Installation: Roofing 2000.

PVDF paint finishes are regarded, worldwide, as the heavy hitter of top coats. NextREME™ XC delivers superior performances, backed by Australia's longest warranties not just on corrosion and paint integrity. We've introduced Australia-first gloss, chalk and fade warranties.

Nexsteel™ and paint partners PPG continue to collaborate to offer the construction industry more than one option.



Two colours – Iron Grey and Gull Grey.



Colour – Monolith.



Roofing
2000

Revolution
Roofing
STEEL YOURSELF

NX
NEXTEEL

What competition brings to the industry.

Thank you to all the architects, designers, builders, installers and tradies that have supported us since our launch in October.

What a difference some competition in the market makes. BlueScope Steel announced a price increase in November 2019 effective from June 29th 2020.

This was unprecedented notice. Usually the market gets 3 months notice, this time around it was 6 months' notice.

When they finally began advising the market on of the pending increase in March this year, tradies were quick to ask Nexteel™ if they had an increase pending as well. The answer was NO.

Then on April 1st 2020 the price increase was withdrawn.

Call your rep for more information or for assistance on anything from contract management to specifications.

Quality first.

We're happy to report that product damage claims are down 68% since introduction of our 75 micron protective film (NextSTRIP™); scratch claims are down 90%. Another example of Nexteel™ providing better outcomes.

Talking warranties.

The Nexteel™ range of products is not only new for Australians – bringing choice back to a market but we're introducing Australia first warranties.

The NextFACTOR™ range provides warranties on gloss retention, colour fade and chalking – this has never been introduced before. As well as that, we offer the longest warranties in the country.

We offer an online pre approval warranty and can provide a fast turnaround project pre-approved warranty for your peace of mind.

Go to nexteel.com.au/warranties for more.

YOUR PRODUCT GUIDE

NextONE™

Good solid workhorse painted finish for residential builds, fences, sheds, etc.

NextSTAR™

Better painted finish due to added silicone. Better paint integrity, longer warranty.

NextFACTOR™

The Mack truck of paint finishes. PVDF is already tough; we add a colour lock clear coat with graffiti resistant properties. Backed up with new performance warranties and the longest warranty terms ever offered in Australia.

NextREME™

We match paint finish with substrate for better performance in extreme environments including coastal.

ASK TO SEE MORE.

While businesses return to workplaces in the most appropriate ways we offer flexibility for presentations.

We're offering the opportunity to present the range to you, in person or online.

Each session covers the extensive range – from our premium product, NextSTAR™ to the top of the line, NextFACTOR™ as well as NextREME™ – your coastal solutions.

Contact us at info@nexteel.com.au and we can meet on or offline.



Keep the diary free for The Angels.

After a year that we're unlikely to forget in a hurry, we'll need a celebration.

Our rock and roll friends The Angels are booked for an end of year party on or around 12 and 19 November in SA and WA.

Stay tuned as we confirm more details later.

